### CITY OF SAN ANTONIO

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FISCAL YEAR 2020 FINANCIAL REPORT (AS OF DECEMBER 31, 2019)

Prepared by
Office of Management & Budget and Finance Department
February 20, 2020

### REVENUES AND EXPENSES

• 3 MONTH ACTUALS UNAUDITED (OCTOBER 1, 2019 TO DECEMBER 31, 2019)

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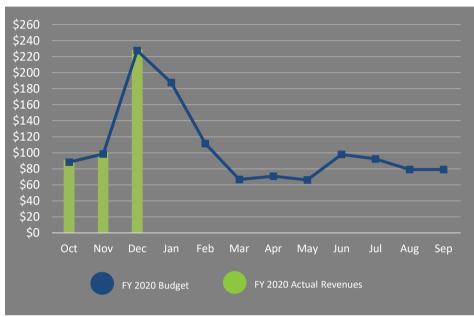
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All financial data is from the City's financial management system. This is an unaudited financial report.

#### **GENERAL FUND REVENUES**

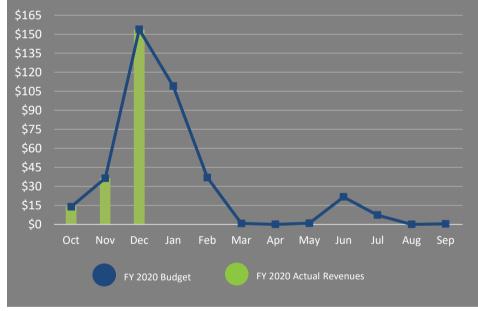
City of San Antonio

### ALL SOURCES (\$ In Millions)



	FY 2020		
	Adopted	FY 2020	Variance to
	Budget	Actuals	Adopted
Oct	\$ 88.26	\$ 91.23	\$ 2.97
Nov	98.49	99.67	1.18
Dec	227.58	228.73	1.15
Jan	187.74		
Feb	111.46		
Mar	66.65		
Apr	70.82		
May	66.08		
Jun	98.00		
Jul	92.41		
Aug	79.20		
Sep	79.17		
TOTAL	\$ 1,265.85	\$ 419.63	\$ 5.30

### **CURRENT PROPERTY TAX (\$ In Millions)**



	Adopted Budget	FY 2020 Actuals	Variance to Adopted
Oct	\$ 13.85	\$ 13.85	\$ 0.00
Nov	36.43	36.43	0.00
Dec	153.75	153.75	0.00
Jan	109.19		
Feb	36.96		
Mar	0.81		
Apr	0.00		
May	0.88		
Jun	21.66		
Jul	7.35		
Aug	0.00		
Sep	0.41		
TOTAL	\$ 381.31	\$ 204.04	\$ 0.00

FY 2020

### CITY SALES TAX (\$ In Millions)



	FY 2020		
	Adopted	FY 2020	Variance to
	Budget	Actuals	Adopted
Oct	\$ 27.50	\$ 27.19	\$ (0.31)
Nov	24.46	25.27	0.81
Dec	23.50	23.58	0.08
Jan	33.86		
Feb	22.18		
Mar	22.86		
Apr	30.59		
May	24.09		
Jun	24.67		
Jul	30.08		
Aug	24.79		
Sep	24.53		
TOTAL	\$ 313.11	\$ 76.04	\$ 0.58

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#### **GENERAL FUND REVENUES**

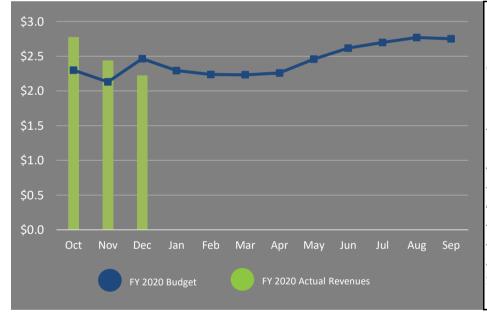
City of San Antonio

### CPS ENERGY (\$ In Millions)



	FY 2020		
	Adopted	FY 2020	Variance to
	Budget	Actuals	Budget
Oct	\$ 26.01	\$ 28.84	\$ 2.83
Nov	23.41	23.04	(0.37)
Dec	23.28	22.50	(0.77)
Jan	29.62		
Feb	36.70		
Mar	23.46		
Apr	24.18		
May	24.55		
Jun	32.22		
Jul	37.58		
Aug	38.42		
Sep	34.27		
TOTAL	\$ 353.71	\$ 74.38	\$ 1.68

#### SAN ANTONIO WATER SYSTEM (\$ In Millions)

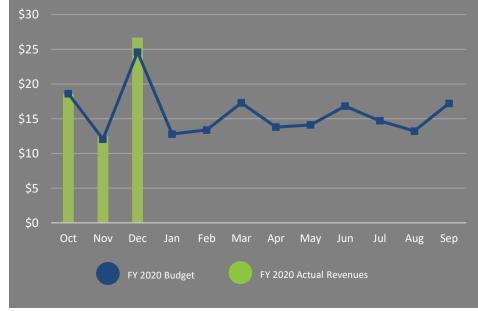


	FY 2020		
	Adopted	FY 2020	Variance to
	Budget	Actuals	Revised
Oct	\$ 2.30	\$ 2.78	\$ 0.48
Nov	2.13	2.44	0.31
Dec	2.46	2.22	(0.24)
Jan	2.29		
Feb	2.24		
Mar	2.23		
Apr	2.26		
May	2.46		
Jun	2.62		
Jul	2.70		
Aug	2.77		
Sep	2.75		
TOTAL	\$ 29.20	\$ 7.44	\$ 0.55

FV 2020

EV 2020

#### OTHER GENERAL FUND REVENUES (\$ In Millions)



	FY 2020		
	Adopted	FY 2020	Variance to
	Budget	Actuals	Revised
Oct	\$ 18.60	\$ 18.58	\$ (0.02)
Nov	12.05	12.48	0.43
Dec	24.59	26.67	2.08
Jan	12.78		
Feb	13.37		
Mar	17.29		
Apr	13.79		
May	14.10		
Jun	16.82		
Jul	14.70		
Aug	13.22		
Sep	17.21		
TOTAL	\$ 188.52	\$ 57.73	\$ 2.49

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#### **GENERAL FUND REVENUES**

City of San Antonio

	FY 2020 Adopted Budget <sup>1</sup>		FY 2020 3-Month Budget		FY 2020 3-Month Actuals <sup>2</sup>		3-Month Variance Favorable (Unfavorable)		FY 2020 Estimate		12 Month Variance Favorable (Unfavorable)
AVAILABLE FUNDS  Beginning Balance	\$ 101,796	052						\$	116,813,685	¢	15,017,632
	\$ 101,790	033						Ş	110,013,003	Ş	15,017,632
Use of Reserve for Two-Year Budget Plan											
Acounting Adjustment						٠ .	_	- م	444, 042, 405		45.047.432
Net Balance	\$ 101,796	053 \$	-	- \$ -	-	\$.	-	\$ <u>-</u>	116,813,685	- <sup>&gt;</sup> -	15,017,632
REVENUES											
Current Property Tax	\$ 381,309	591 \$	204,038,165	\$	204,038,165	\$	0	\$	381,309,591	\$	0
1 City Sales Tax	313,112	000	75,462,077		76,041,281		579,204		314,591,204		1,479,204
CPS Energy	353,708	823	72,697,520		74,381,698		1,684,178		353,708,823		0
2 Business and Franchise Taxes	20,287	034	5,310,367		6,478,150		1,167,783		22,954,596		2,667,562
Liquor by the Drink Tax	10,073	418	2,324,797		2,464,556		139,759		10,213,177		139,759
Delinquent Property Tax	1,721	210	480,801		480,801		0		1,721,210		0
Penalty and Interest on Del. Taxes	2,111	000	292,586		357,387		64,801		2,111,000		0
3 Licenses and Permits	9,244	320	5,615,880		5,906,920		291,040		9,717,240		472,920
San Antonio Water System	29,204	702	6,890,740		7,437,487		546,747		29,751,449		546,747
Other Agencies	5,404	718	1,321,702		1,202,826		(118,876)		5,242,293		(162,425)
Charges for Current Services											
4 General Government	4,101	543	698,055		694,135		(3,920)		3,984,889		(116,654)
<b>5</b> Public Safety	43,470	769	17,128,487		16,662,899		(465,588)		42,862,059		(608,710)
Highways/Streets/Sanitation	1,111	685	246,653		296,655		50,002		1,111,926		241
Health	3,211	813	985,901		1,031,924		46,023		3,042,292		(169,521)
Recreation and Culture	17,583	610	3,618,630		3,857,805		239,175		17,823,420		239,810
6 Fines	10,316	186	2,185,332		1,948,470		(236,862)		9,895,186		(421,000)
Miscellaneous Revenue											
7 Sale of Property	4,447	232	1,610,700		1,726,715		116,015		4,563,806		116,574
Use of Money and Property	2,466	676	588,979		505,077		(83,902)		2,543,241		76,565
8 Interest on Time Deposits	7,177	415	1,592,262		1,571,919		(20,343)		6,121,046		(1,056,369)
Recovery of Expenditures	3,099	263	459,418		465,121		5,703		3,108,343		9,080
9 Miscellaneous	795	785	370,115		1,656,183		1,286,068		2,109,257		1,313,472
Interfund Charges	1,850	000	445,398		462,500		17,102		1,850,000		0
TOTAL OPERATING	\$ 1,225,808,	793 \$	404,364,565	\$	409,668,675	\$	5,304,110	\$	1,230,336,047	\$	4,527,254
Transfers from Other Funds	\$ 40,042	654 \$	9,960,815	\$_	9,960,815	\$	0	\$_	40,042,654	\$_	0
TOTAL OPERATING AND TRANSFERS	\$ 1,265,851,	447 \$	414,325,379	\$_	419,629,490	\$	5,304,110	\$_	1,270,378,701	\$_	4,527,254
TOTAL AVAILABLE FUNDS	\$ <b>1,367,647</b> ,	500 \$	414,325,379	\$_	419,629,490	\$	5,304,110	\$_	1,387,192,386	\$_	19,544,886

<sup>1.</sup> Adopted Budget consists of Original Budget for Fiscal Year adjusted for Ordinances approved by City Council throughout the Fiscal Year.

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<sup>2.</sup> Preliminary unaudited actuals pending post-closing adjustments and audit adjustments.

#### **GENERAL FUND REVENUES**

City of San Antonio

#### Variance Explanation

- 1 Sales Tax The favorable variance is due to two state law changes which requires internet retailers utilizing 3rd party websites such as Amazon and Etsy to remit sales tax and the second law established a single local tax to be calculated for purposes of collecting the sales tax from online retailers. This local tax is calculated each year and has been set at 8.00% and allocated to appropriate jurisdictions. This change has contributed to an estimated incremental sales tax of \$100,000 per month for FY 2020.
- 2 Business and Franchise During the 86th Texas Legislature in 2019, SB1152 was passed into law. Prior to its passage, companies providing cable and telecommunication paid two franchise fees to the City (a right-of-way access fee and a cable franchise fee). SB1152 requires the companies to pay either the ROW access or cable franchise fee but not both. The FY 2020 Budget assumed implementation would begin September 1, 2019. The favorable variance is due in part to delayed implementation of SB1152 from September 1 to January 1 2020 which resulted in 3 months of unplanned revenue (\$1,100,000) from cable/telecom franchise fees. In addition, AT&T's decision to file with the state as a telecommunication company rather than as a cable provider resulted in \$1.5 million in revenue which was not anticipated in the FY 2020 Budget.
- 3 License and Permits The favorable variance is due to \$211,000 from street lane closures related to two downtown construction projects (SAISD headquarters on Main St. and a mixed-use development on Soledad St.) as well as \$213,000 from false alarm fees.
- 4 Charges for Current Services General Government The unfavorable variance is due to less service charge fees on Municipal Court cases as a result of a decline in the number of traffic citations.
- **5 Charges for Current Service Public Safety -** The unfavorable variance is due to a 1% decline in the number of EMS transports due to alternative programs such as the Mobile Integrated Healthcare unit and taxi vouchers as well as fewer than anticipated fees for alarm permit renewals.
- **6 Fines-** The unfavorable variance is due to a 19% decline in the number of traffic citations issued as well as greater use of non-monetary judgments such as community service or time served in-lieu-of cash payment for violations.
- 7 Sale of Property The favorable variance is due to an unanticipated sale of property on Karnes St. near the Pearl Brewery.
- 8 Interest on Time Deposits The unfavorable variance is due to lower than anticipated interest rates received on the City's invested cash. The budget assumed an interest rate of 2.00% but the actual interest rate is projected to range from 2.00% to 1.87%.
- **9 Miscellaneous -** The favorable variance is due to a repayment of an economic development loan. Ordinance 2006-12-14-1424 authorized an economic development loan with Vistana, Ltd for the development of a 14-story mixed-use development. The loan was payable in six annual payments of \$300,000 beginning in FY 2019 however the building was sold to another owner which resulted in the loan being paid in full ahead of schedule.

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GENERAL FUND EXPENSES City of San Antonio

	FY 2020	FY 2020	FY 2020	3-Month Variance	FY 2020	12 Month Variance
	Adopted Budget <sup>1</sup>	3-Month Budget	3-Month Actuals <sup>2</sup>	Favorable (Unfavorable)	Estimate	Favorable (Unfavorable)
	Budgot	2	Notatio	(6.110.1010.10)		(0
APPROPRIATIONS	<b>.</b>	2 722 724 6	2 244 542 . 6	( <del></del>	44 242 224	(227.542)
1 Animal Care	\$ 16,021,241 \$	3,733,701 \$	3,811,540 \$	(77,839) \$	16,348,801 \$	(327,560)
Center City Development	19,556,637	4,686,767	4,677,100	9,667	19,417,216	139,421
2 City Attorney	8,786,298	2,157,785	2,245,734	(87,949)	9,363,360	(577,062)
City Auditor	3,142,543	775,356	733,233	42,123	3,035,858	106,685
City Clerk	4,384,413	1,024,636	986,281	38,355	4,326,409	58,004
City Manager	3,987,739	1,002,941	918,002	84,939	3,937,081	50,658
Code Enforcement Services	14,864,633	3,647,555	3,644,020	3,535	14,864,633	0
311 Customer Service	3,197,649	813,980	813,680	300	3,197,306	343
Economic Development	11,821,186	2,576,045	2,569,462	6,583	11,820,573	613
Finance	12,806,500	3,015,564	2,962,942	52,622	12,803,972	2,528
Fire	323,807,082	81,281,625	81,259,026	22,599	323,764,300	42,782
Government & Public Affairs	5,818,432	1,275,319	1,274,482	837	5,818,411	21
Health	15,779,071	3,375,276	3,367,553	7,723	15,778,147	924
Historic Preservation	2,118,001	525,989	507,636	18,353	2,116,458	1,543
Human Resources	6,985,758	1,743,360	1,739,728	3,632	6,985,758	0
3 Human Services	23,848,134	4,379,588	4,358,318	21,270	23,532,809	315,325
Innovation	1,399,570	326,054	281,307	44,747	1,344,175	55,395
Library	42,860,815	11,113,976	11,232,917	(118,941)	42,860,815	0
Management & Budget	3,029,807	737,468	735,497	1,971	3,029,807	(0)
Mayor and Council	11,425,321	1,899,974	1,804,164	95,810	11,248,646	176,675
4 Municipal Court	12,111,590	2,936,374	2,822,977	113,397	11,817,947	293,643
Municipal Detention Center	4,376,926	1,001,059	975,830	25,229	4,359,722	17,204
Municipal Elections	964,344	1,177	889	288	964,344	0
Neighborhood & Housing Services	12,798,694	1,566,070	1,551,039	15,031	12,795,188	3,506
Parks and Recreation	51,882,612	10,340,842	10,339,565	1,277	51,798,142	84,470
Parks Police	17,377,580	4,222,511	4,209,639	12,872	17,374,437	3,143
Planning	5,382,153	723,209	720,896	2,313	5,376,718	5,435
Police	479,091,284	121,141,969	121,050,244	91,725	478,940,350	150,934
Outside Agencies	21,373,171	139,781	139,781	0	21,308,171	65,000
Non-Departmental	21,040,508	3,843,160	3,765,117	78,043	21,040,508	0
General Fund Contingency	667,000	-	-	0	667,000	0
TCI	113,723,590	17,667,909	17,846,178	(178,269)	113,679,133	44,457
Transfers	2,627,079	212,771	212,771	0	2,627,079	0
TOTAL APPROPRIATIONS	\$ 1,279,057,361 \$	293,889,792 \$	293,557,550 \$	332,242 \$	1,278,343,273 \$	714,088
TOTAL ADJUSTED APPROPRIATIONS	\$ 1,279,057,361 \$	293,889,792 \$	293,557,550 \$	332,242 \$	1,278,343,273 \$	714,088
TOTAL AVAILABLE FUNDS	\$ 1,367,647,500 \$	414,325,379 \$	419,629,490 \$	5,304,110 \$	1,387,192,386 \$	19,544,886
GROSS ENDING BALANCE	\$ 88,590,139 \$	120,435,588 \$	126,071,940 \$	5,636,352 \$	108,849,113 \$	20,258,974
LESS BUDGETED RESERVES						
Financial Reserves	3,598,574				3,598,574	0
Reserve for Fire Collective Bargaining Agreement	0				15,017,632	15,017,632
Reserve for 2-Year Balanced Budget Plan	79,696,502				79,696,502	0
Reserve for Year 2 of FY 2020 Budget Amendments	3,294,707				3,294,707	0
Reserve for Impact of Senate Bill 2	2,000,356				2,000,356	0
Ending Balance	\$ 0 \$	\$	\$	\$	5,241,342 \$	5,241,342
BUDGETED RESERVES SUMMARY						
Total Budgeted Financial Reserves	126,522,226				126,522,226	
Financial Reserves as a % of Revenues	10.0%				10.0%	
Reserve for 2-Year Budget as %	6.3%				6.3%	
TOSCI VC TOT Z TOUT DUUGET AS /0	<b>0.</b> <i>3</i> / 0				0.5/0	

<sup>1.</sup> Adopted Budget consists of Original Budget for Fiscal Year adjusted for Ordinances approved by City Council throughout the Fiscal Year.

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 $<sup>2. \</sup> Preliminary \ unaudited \ actuals \ pending \ post-closing \ adjustments \ and \ audit \ adjustments.$ 

#### **GENERAL FUND EXPENSES**

City of San Antonio

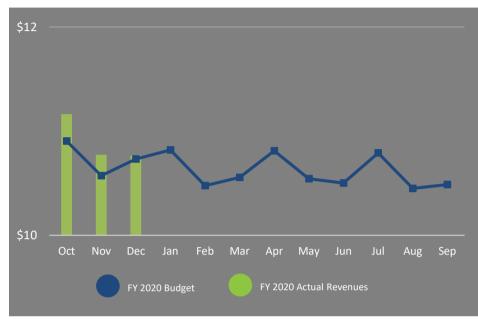
#### Variance Explanation

- **1 Animal Care Services Expenses:** The unfavorable variance is due to lower than anticipated turnover within the department. Additionally, a Distemper outbreak among dogs within the community has necessitated additional overtime and other resources to contain the outbreak.
- 2 City Attorney Expenses: The unfavorable variance is due to lower than anticipated turnover within the department as well as expenses associated with ongoing investigations and litigation.
- **3 Department of Human Services:** The favorable variance is due to the closure of the Migrant Resource Center. The FY 2020 Budget included \$333,000 for 3 months of operating expenses for the Migrant Resource Center. However, the center closed on Friday October 25, 2019.
- 4 Municipal Court Expenses: The favorable variance is due to savings is associated with the termination of a collection agency contract in September 2019 as well as from higher than anticipated turnover. These positions are anticipated to be filled later in the year.

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ENTERPRISE FUNDS City of San Antonio

### SOLID WASTE MANAGEMENT REVENUES (\$ In Millions)



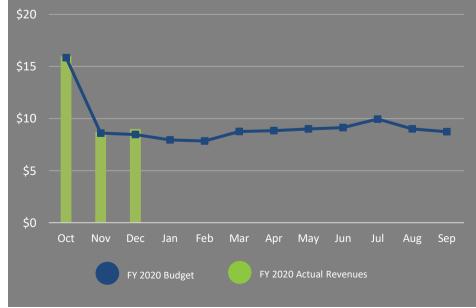
	FY 2020		
	Adopted	FY 2020	Variance to
	Budget	Actuals	Revised
Oct	\$ 10.90	\$ 11.16	\$ 0.26
Nov	10.57	10.77	0.20
Dec	10.73	10.76	0.03
Jan	10.82		
Feb	10.48		
Mar	10.55		
Apr	10.81		
May	10.54		
Jun	10.50		
Jul	10.79		
Aug	10.45		
Sep	10.49		
TOTAL	\$ 127.64	\$ 32.70	\$ 0.49

### DEVELOPMENT SERVICES REVENUES (\$ In Millions)



	FY 2020		
	Adopted	FY 2020	Variance to
	Budget	Actuals	Revised
Oct	\$ 3.37	\$ 3.63	\$ 0.26
Nov	2.73	3.04	0.30
Dec	2.58	2.82	0.24
Jan	3.15		
Feb	2.98		
Mar	3.36		
Apr	3.36		
May	3.59		
Jun	3.33		
Jul	3.10		
Aug	3.45		
Sep	2.80		
TOTAL	\$ 37.80	\$ 9.49	\$ 0.81

### AIRPORT REVENUES (\$ In Millions)

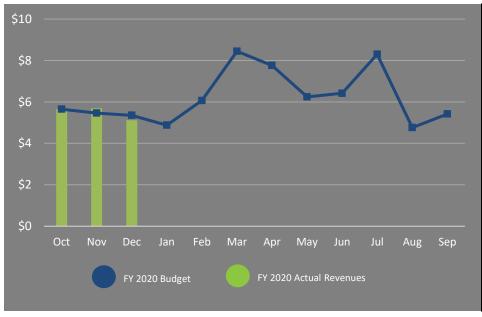


	FY 2020		
	Adopted Budget	FY 2020 Actuals	Variance to Revised
Oct	\$ 15.85	\$ 15.99	\$ 0.14
Nov	8.60	8.73	0.13
Dec	8.47	9.00	0.53
Jan	7.94		
Feb	7.85		
Mar	8.76		
Apr	8.83		
May	9.01		
Jun	9.14		
Jul	9.95		
Aug	9.01		
Sep	8.74		
TOTAL	\$ 112.14	\$ 33.72	\$ 0.80

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#### **RESTRICTED FUNDS**

### HOTEL OCCUPANCY TAX REVENUES (\$ In Millions)



	FY 2020		
	Adopted	FY 2020	Variance to
	Budget	Actuals	Adopted
Oct	\$ 5.65	\$ 5.65	\$ 0.00
Nov	5.46	5.69	0.23
Dec	5.35	5.12	(0.23)
Jan	4.88		
Feb	6.07		
Mar	8.45		
Apr	7.76		
May	6.24		
Jun	6.42		
Jul	8.30		
Aug	4.76		
Sep	5.42		
TOTAL	\$ 74.74	\$ 16.46	\$ 0.00

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### **ENTERPRISE AND RESTRICTED FUNDS**

City of San Antonio

		FY 2020 Adopted Budget	FY 2020 3-Month Budget	FY 2020 3-Month Actuals <sup>1</sup>	3-Month Variance Favorable (Unfavorable)	FY 2020 Estimate	12 Month Variance Favorable (Unfavorable)
Enterprise Funds							
Airport							
Beginning Balance	\$	18,409,549 \$	\$	\$	\$	17,963,492 \$	(446,057)
1 Revenues		105,080,603	25,856,632	26,654,562	797,930	109,539,467	4,458,864
CIF Revenue Transfer		7,063,248	7,063,248	7,063,248	0	7,063,248	0
2 Expenses		88,069,169	19,336,370	19,259,866	76,504	89,402,577	(1,333,408)
CIF Expense Transfer		23,575,783	0	0	0	23,575,783	0
Budget Reserves		18,908,448				18,908,448	0
Ending Balance	\$ <u></u>	0 \$	\$ <u></u> \$	\$		2,679,399	2,679,399
Parking: Downtown Operations							
Beginning Balance	\$	13,307,958 \$	\$	\$	\$	14,389,679 \$	1,081,721
Revenues		11,306,782	2,499,928	2,764,861	264,933	11,584,493	277,711
Expenses		20,700,086	2,473,425	2,393,252	80,173	20,636,003	64,083
Budget Reserves	. —	2,133,728				2,133,728	0
Ending Balance	\$ <u></u>	1,780,926 \$	\$ <u></u> \$	<u> </u>		3,204,441	1,423,515
Solid Waste Management							
Beginning Balance	\$	22,427,727 \$	\$	\$	\$	22,211,887 \$	(215,840)
Revenues		127,642,579	32,209,152	32,703,040	493,888	128,236,233	593,654
3 Expenses		131,384,830	37,211,276	36,584,241	627,035	129,778,445	1,606,385
Budget Reserves	_	11,569,242				11,569,242	0
Ending Balance	\$ <u></u>	7,116,234 \$	\$ <u></u> \$	<u> </u>		9,100,433	1,984,199
Development Services							
Beginning Balance	\$	8,046,474 \$	\$	\$	\$	9,590,197 \$	1,543,723
4 Revenues		37,802,784	8,683,633	9,491,730	808,097	38,657,859	855,075
Expenses		37,604,416	9,056,244	9,180,422	(124,178)	37,682,868	(78,452)
Budget Reserves		8,231,263				8,231,263	0
Ending Balance	\$ _	13,579 \$	\$ <u></u> \$	<u> </u>		2,333,925	2,320,346
Market Square Fund							
Beginning Balance	\$	784,574 \$	\$	\$	\$	740,491 \$	(44,083)
5 Revenues		3,066,677	673,632	649,171	(24,461)	2,988,085	(78,592)
Expenses		2,568,244	504,611	500,582	4,029	2,553,908	14,336
Ending Balance	\$ <u></u>	1,283,007 \$	\$ <u></u> \$	\$		1,174,668	(108,339)
Information Technology Services							
Beginning Balance	\$	2,920,002 \$	\$	\$	\$	5,015,131 \$	2,095,129
6 Revenues		65,816,005	16,058,600	15,791,277	(267,323)	65,384,397	(431,608)
Expenses		67,200,881	17,858,673	17,836,206	22,468	66,880,773	320,108
Ending Balance	\$ _	1,535,126 \$	<u> </u>	<u> </u>		3,518,755	1,983,629
Capital Management Services							
Beginning Balance	\$	0 \$	\$	\$	\$	(524) \$	(524)
Revenues		21,604,423	3,452,163	3,735,801	283,638	21,478,784	(125,639)
Expenses		21,604,423	5,524,916	5,521,140	3,776	21,552,621	51,802
Ending Balance	\$	0 \$	\$ _	<u> </u>		(74,361)	(74,361)
Facility Services		_				<del></del>	
Beginning Balance	\$	469,302 \$	\$	\$	\$	1,320,758 \$	851,456
Revenues		19,772,146	4,943,036	4,950,782	7,746	19,772,256	110
<b>7</b> Expenses		19,964,965	4,384,574	4,322,905	61,669	20,279,923	(314,958)
Ending Balance	\$	276,483 \$	\$	\$		813,091	536,608
Fleet Operations	<del></del>						
Beginning Balance	\$	835,487 \$	\$	S	\$	636,776 \$	(198,711)
8 Revenues	•	43,642,938	8,629,213	9,468,908	839,695	44,783,505	1,140,567
9 Expenses		43,933,509	10,437,720	11,089,839	(652,119)	44,413,786	(480,277)
3 Expenses							

<sup>1.</sup> Preliminary unaudited actuals pending post-closing adjustments and audit adjustments.

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#### **ENTERPRISE AND RESTRICTED FUNDS**

City of San Antonio

#### Variance Explanation

- 1 Airport Revenues: The favorable variance is due to the increased Transportation Network Company Fee that became effective in December. This fee increases from \$1.50 to \$2.50 and is assessed for both pickups and drop-offs at the Airport which results in an additional \$2.0 million. Additionally, as a result of contractual adjustments completed after the adopted budget, the Minimum Annual Guarantee for the Airport's car rental agreement increased from \$819,000 per month to \$911,000 per month. This results in \$1.1 million in additional revenues. New and amended agreements with several Airport tenants result in a building rental increase of \$431K. Finally, recovery of expense revenue has a \$799K positive variance due to expenses paid by the Airport that are to be reimbursed by the CFC Fund for maintenance and services associated with the CONRAC.
- 2 Airport Expenses: The unfavorable variance is due to increased debt service costs as a result of refunding the 2007 debt and the partial refunding of the 2010 debt.
- 3 Solid Waste Management Expenses: The favorable variance is caused by savings in the payment of principal and interest associated with the final installment of the municipal lease (\$770K) and fuel savings due to lower fuel prices than compared to budget. In addition, there are savings in the amount of \$270K due to the fact that the Department did not begin purchasing compost until January 2020 per contract agreement.
- 4 Development Services Revenues: The favorable variance is due to the increase in New Residential (44%) and Trade permits (26%) in the first quarter. New Residential permit increases are attributable to increased enforcement efforts by the City to ensure that developers and homeowners obtain the required permits.
- **5 Market Square Revenues:** The unfavorable variance is due to Market Square attracting fewer entertainers, food vendors and events than anticipated.
- 6 Information Technology Services Revenues: The unfavorable variance is the result of new contracts with lower rates for Cellular and Wireless Data.
- **7 Facilities Services Expenses:** The unfavorable variance is due to 15,552 hours of unbudgeted security service at certain library branches to address vandalism and other security concerns as well as for unplanned building maintenance needs including plumbing/sewer line repairs.
- **8 Fleet Operations Revenues:** The favorable variance is due a price increase for parts, warranty expired for 21 Scorpion trucks, and repairs to hydraulic systems in Brush Tractor Trailer.
- **9 Fleet Operations Expenses:** The favorable variance is due a price increase for parts, warranty expired for 21 Scorpion trucks, and repairs to hydraulic systems in Brush Tractor Trailer.

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### **ENTERPRISE AND RESTRICTED FUNDS**

City of San Antonio

		FY 2020 Adopted Budget	FY 2020 3-Month Budget	FY 2020 3-Month Actuals <sup>1</sup>	3-Month Variance Favorable (Unfavorable)	FY 2020 Estimate	12 Month Variance Favorable (Unfavorable)
Restricted Funds Continued							
Purchasing and General Services: Adı	ministrati	ve Services					
Beginning Balance	\$	947,902 \$	\$	\$	\$	1,179,544 \$	231,642
Revenues		6,875,211	1,636,971	1,691,831	54,860	6,946,261	71,050
Expenses		7,409,071	1,840,569	1,838,467	2,102	7,332,577	76,494
Ending Balance	\$	414,042 \$	\$	\$		793,228	379,186
Hotel Occupancy Tax and Hotel Occu	pancy Ta	x Supported Funds:	_	_			
Beginning Balance	\$	0 \$	\$	\$	\$	0 \$	0
Revenues							
Hotel Occupancy Tax		74,742,248	16,464,272	16,460,425	(3,847)	74,742,248	0
1 Convention Center		20,461,860	3,741,027	4,000,306	259,279	20,645,938	184,078
Alamodome		12,710,070	2,441,064	2,275,500	(165,564)	12,713,696	3,626
Other Revenues		1,503,659	133,374	135,541	2,167	1,505,795	2,136
Expenses							
2 Community & Visitor Facilities		54,438,052	11,150,116	11,007,027	143,089	54,313,809	124,243
Visit San Antonio		24,987,287	6,246,822	6,246,822	0	24,987,287	0
Arts & Culture		11,541,331	3,220,856	3,219,984	872	11,541,331	0
History & Preservation		10,708,837	2,677,209	2,677,209	(0)	10,708,837	0
Other Expenses		7,647,788	1,621,688	1,621,688	0	7,647,788	0
Ending Balance	s —	94,542 \$	<u> </u>	\$		408,625	314,083
Advanced Transportation District	· –		· _			<del></del>	
Beginning Balance	¢	o \$	\$	\$	Ċ	215,844 \$	215,844
3 Revenues	ş		•	· ·	107 945	•	•
		18,763,111	4,500,978	4,698,843	197,865	19,230,976	467,865
4 Expenses		6,279,074	1,492,657	1,635,415	(142,758)	6,637,468	(358,394)
Capital Projects	<u>,</u> –	11,838,831 <b>645,206</b> \$	255,000	267,186	(12,186)	11,838,831	225 245
Ending Balance	³ =	545,206 \$				970,521	325,315
Right of Way							
Beginning Balance	\$	3,196,746 \$	\$	\$	\$	3,478,548 \$	281,802
5 Revenues		4,377,741	1,041,539	980,639	(60,900)	4,209,351	(168,390)
Expenses		3,713,701	836,552	755,175	81,377	3,642,585	71,116
Ending Balance	\$ <u></u>	3,860,786 \$	<u> </u>	<u> </u>		4,045,314	184,528
Storm Water Operations							
Beginning Balance	\$	3,337,142 \$	\$	\$	\$	3,778,963 \$	441,821
Revenues		53,491,626	13,309,308	13,335,366	26,058	53,657,146	165,520
Expenses		47,421,715	10,861,184	10,811,391	49,793	47,325,032	96,683
Capital Projects		7,941,000	0	0	0	7,941,000	0
Ending Balance	\$	1,466,053 \$	<u> </u>	\$		2,170,077	704,024
Storm Water Regional Facilities							
Beginning Balance	\$	7,737,863 \$	Ś	Ś	Ś	7,724,216 \$	(13,647)
Revenues	•	8,956,788	2,121,507	2,106,183	(15,324)	8,967,933	11,145
Expenses		2,046,709	375,405	309,490	65,915	2,010,103	36,606
Capital Projects		8,789,674	0	0	03,713	8,789,674	0
Ending Balance	s —	5,858,268 \$	s -	s		5,892,372	34,104
	Ť <b>=</b>	<del>_</del>		*		-,,	
Parks Environmental Fund	ć	022 (20 €	<b>^</b>	^		042 74E Ć	(0.04.4)
Beginning Balance	\$	922,629 \$	2 742 472	2 74 4 407	1.024	913,715 \$	(8,914)
Revenues		10,990,854	2,712,473	2,714,407	1,934	10,992,876	2,022
Expenses		11,022,745	2,682,724	2,682,535	189	11,027,413	(4,668)
Ending Balance	\$ <u>_</u>	890,738 \$	<u> </u>	<u> </u>		879,178	(11,560)

<sup>1.</sup> Preliminary unaudited actuals pending post-closing adjustments and audit adjustments.

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#### **ENTERPRISE AND RESTRICTED FUNDS**

City of San Antonio

#### **Variance Explanation**

- 1 Convention Center Revenues: The favorable variance is due to two events, the American Association of Pharmaceutical Scientists and American College of Gastronomy, utilizing more facility space and catering services.
- 2 Community & Visitors Facilities: The favorable variance is due to utility savings at the Convention Center
- **3 Advanced Transportation District Revenues:** The favorable variance is a result of an accounting change to show the total gross sales tax received by the City for Advanced Transportation District tax.
- **4 Advanced Transportation District Expenses:** The unfavorable variance is primarily due to the inclusion of a 2% fee charged by the State Comptroller for sales tax collection.
- 5 Right of Way Revenues: The unfavorable variance is due to a reduction in the number of small cell nodes expected to be used throughout the City (\$123K) as well as Inspection Fees for Point Repairs being approximately 9% below planned (\$36K).

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**RESTRICTED FUNDS AND SELF-INSURANCE FUNDS** 

City of San Antonio

		FY 2020 Adopted Budget	FY 2020 3-Month Budget	FY 2020 3-Month Actuals <sup>1</sup>	3-Month Variance Favorable (Unfavorable)	FY 2020 Estimate	12 Month Variance Favorable (Unfavorable)
<b>Restricted Funds Continued</b>							
City Tower & Garage Fund		_	_	_	_	_	
Beginning Balance	\$	5,624,432 \$	\$	\$	\$	5,771,988 \$	147,556
1 Revenues		2,559,895	599,406	553,839	(45,567)	2,315,270	(244,625)
Expenses		6,188,988	679,928	636,527	43,401	6,128,486	60,502
Reserve for Debt Service	_	1,995,339				1,995,339	0
Ending Balance	_	0				(36,567)	(36,567)
Affordable Housing Fund							
Beginning Balance	\$	0 \$	\$	\$	\$	0 \$	0
Revenues		6,230,000	0	0	0	6,230,000	0
Expenses	_	6,230,000	618,424	618,424	0	6,230,000	0
Ending Balance	=	0				0	0
Self-Insurance Funds							
<b>Employee Benefits</b>							
Beginning Balance	\$	16,182,012 \$	\$	\$	\$	17,060,696 \$	878,684
2 Revenues		165,494,083	41,496,737	41,980,947	484,210	165,848,431	354,348
3 Expenses		166,240,035	41,766,122	44,344,835	(2,578,713)	166,632,371	(392,336)
Budget Reserves	_	13,669,147			0	13,669,147	0
Ending Balance	\$ _	1,766,913 \$	\$	\$		2,607,609	840,696
Liability							
Beginning Balance	\$	8,968,375 \$	\$	\$	\$	8,956,815 \$	(11,560)
4 Revenues		6,895,812	1,702,692	1,678,921	(23,771)	6,609,319	(286,493)
Expenses		10,373,446	2,608,512	2,575,091	33,421	10,379,748	(6,302)
Actuarial Accrual					0		0
Budget Reserves	_	5,000,000			0	5,000,000	0
Ending Balance	\$	490,741 \$	\$	\$		186,386	(304,355)
Workers' Compensation	_						
Beginning Balance	\$	15,260,828 \$	\$	\$	\$	17,497,288 \$	2,236,460
5 Revenues		9,701,878	2,331,510	2,268,660	(62,850)	9,159,430	(542,448)
Expenses		13,039,667	3,248,083	3,193,649	54,434	12,922,828	116,839
Actuarial Accrual					0		0
Budget Reserves		7,000,000			0	7,000,000	0
Ending Balance	\$	4,923,039 \$	<u> </u>	\$		6,733,890	1,810,851

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<sup>1.</sup> Preliminary unaudited actuals pending post-closing adjustments and audit adjustments.

#### **ENTERPRISE AND RESTRICTED FUNDS**

City of San Antonio

#### Variance Explanation

- 1 City Tower & Garage Fund Revenues: The unfavorable variance is due to lower daily and monthly parking demand than anticipated
- 2 Employee Benefits Revenues: The favorable variance is due to a higher pharmacy rebate received from CVS.
- **3 Employee Benefits Expenses:** The unfavorable variance is due to higher medical and pharmacy claims for Fire and Civilian employees than anticipated.
- 4 Liability Revenues: The unfavorable variance is due to lower than anticipated interest revenue.
- 5 Workers' Compensation Revenues: The unfavorable variance is due to lower than anticipated interest revenue.

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### **OTHER FUNDS**

		FY 2020 Adopted Budget	FY 2020 3-Month Budget	FY 2020 3-Month Actuals <sup>1</sup>	3-Month Variance Favorable (Unfavorable)	FY 2020 Estimate	12 Month Variance Favorable (Unfavorable)
Other Funds							
Airport - Customer Facility Charge Fu	nd		_		_		
Beginning Balance	\$	0 \$	\$	\$	\$	1,210,930 \$	1,210,930
Revenues		14,878,536	3,761,799	3,661,117	(100,682)	14,878,536	-
Expenses	<u>,</u> –	14,878,536	3,397,950	3,687,402	(289,452)	14,578,536	300,000
Ending Balance	<sup>&gt;</sup> =		=	<sup>&gt;</sup>		1,510,930	1,510,930
Child Safety Fund							
Beginning Balance	\$	191,012 \$	\$	\$	\$	209,577 \$	18,565
Revenues		2,238,392	520,611	508,777	(11,834)	2,217,001	(21,391)
Expenses		2,375,382	674,370	646,426	27,944	2,303,994	71,388
Ending Balance	\$ <u>_</u>	54,022 \$		<sup>\$</sup>		122,584	68,562
Confiscated Property Fund							
Beginning Balance	\$	2,837,770 \$	\$	\$	\$	3,221,001 \$	383,231
Revenues		1,015,616	212,992	310,385	97,393	1,138,185	122,569
Expenses		1,663,177	87,088	76,989	10,099	1,648,978	14,199
Ending Balance	\$ =	2,190,209 \$	\$ <u></u> \$	<u> </u>		2,710,208	519,999
City Cemetery							
Beginning Balance	\$	234,186 \$	\$	\$	\$	248,842 \$	14,656
Revenues		190,610	1,443	1,334	(109)	189,757	(853)
Expenses	. –	207,190	39,345	39,318	27	207,081	109
Ending Balance	\$ <b>=</b>	217,606 \$	\$ <u></u> \$	<u> </u>		231,518	13,912
<b>Economic Development Incentive Fur</b>	nd						
Beginning Balance	\$	2,834,573 \$	\$	\$	\$	2,834,573 \$	0
Revenues		2,969,640	734,099	732,459	(1,640)	2,883,371	(86,269)
Expenses		2,490,742	-	-	-	2,403,742	87,000
Reserve for Workforce Development	_	3,313,471				3,313,471	
Ending Balance	\$ <u>_</u>	<u> </u>	<u> </u>	<u> </u>		731	731
Energy Efficiency Fund							
Beginning Balance	\$	139,880 \$	\$	\$	\$	400,752 \$	260,872
Revenues		1,259,479	292,371	304,386	12,015	1,271,495	12,016
Expenses		1,399,359	113,354	112,982	372	1,395,123	4,236
Ending Balance	\$ _	<u> </u>	<u> </u>	<u> </u>		277,124	277,124
Equipment Renewal & Replacement F	und						
Beginning Balance	\$	30,303,723 \$	\$	\$	\$	30,659,056 \$	355,333
Revenues		43,851,448	10,824,446	10,973,282	148,836	43,874,762	23,314
1 Expenses		40,492,580	3,384,459	3,001,513	382,946	40,257,938	234,642
Reserve for Future Purchases Ending Balance	. –	33,662,591				33,662,591	612 200
	³ =	=	=			613,289	613,289
Golf Fund				_			
Beginning Balance	\$	(82,671) \$	\$	\$	\$	(85,989) \$	(3,318)
Revenues Expenses		1,124,954 1,024,954	-	91	91	1,125,045 1,024,954	91
Ending Balance	ς –	17,329 \$				14,102	(3,227)
	<b>'</b> =	17,327 J	<del>-</del> =	³		17,102	(3,227)
Hotel/Motel 2%							-
Beginning Balance	\$	0 \$	\$ 744.577	4 742 020	\$	0 \$	0
Revenues Expenses		21,402,589 21,402,589	4,714,576 4,728,509	4,713,820 4,728,509	(756) 0	21,402,589 21,402,589	-
Ending Balance	<u> </u>	- \$	<u> </u>	\$		-1, 102,307	
	Ť =	~~ =	=	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~			

<sup>1.</sup> Preliminary unaudited actuals pending post-closing adjustments and audit adjustments.

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### **OTHER FUNDS**

		FY 2020 Adopted Budget	FY 2020 3-Month Budget	FY 2020 3-Month Actuals <sup>1</sup>	3-Month Variance Favorable (Unfavorable)	FY 2020 Estimate	12 Month Variance Favorable (Unfavorable)
Other Funds							
Inner City Incentive Fund							
Beginning Balance	\$	0 \$	\$	\$	\$	0 \$	0
Revenues		2,048,114	512,498	790,397	277,899	2,389,323	341,209
Expenses	<u>,</u> –	2,048,114	99,579	99,579	(0)	2,048,114	241 200
Ending Balance	٠ =			\$		341,209	341,209
Juvenile Case Manager Fund		_					
Beginning Balance	\$	369,552 \$	\$	\$	\$	337,532 \$	(32,020)
2 Revenues		840,983	134,496	117,498	(16,998)	709,494	(131,489)
Expenses	. –	1,093,236	278,935	265,390	13,545	1,030,734	62,502
Ending Balance	\$ <b>_</b>	117,299 \$	\$ <u></u> \$	<u> </u>		16,292	(101,007)
Municipal Court Security							
Beginning Balance	\$	41,530 \$	\$	\$	\$	53,889 \$	12,359
3 Revenues		579,426	98,563	93,345	(5,218)	544,018	(35,408)
Expenses		490,312	119,334	113,897	5,437	465,464	24,848
Ending Balance	\$ _	130,644 \$	\$ <u></u> \$	<u> </u>		132,443	1,799
Municipal Court Technology							
Beginning Balance	\$	0 \$	\$	\$	\$	339 \$	339
4 Revenues		710,052	166,067	154,403	(11,665)	656,577	(53,475)
Expenses		710,052	29	29	0	729,083	(19,031)
Ending Balance	\$	0 \$	\$	\$		(72,167)	(72,167)
Airport - Passenger Facility Charge							
Beginning Balance	\$	0 \$	\$	\$	\$	0 \$	0
Revenues	•	21,535,469	2,253,430	2,248,877	(4,553)	21,535,469	0
Expenses		21,535,469	3,708,245	3,708,245	0	21,535,469	0
Ending Balance	\$ <u></u>	0 \$	<u> </u>	\$		0	_
PEG	_						
Beginning Balance	Ś	10,069,605 \$	\$	\$	\$	10,665,823 \$	596,218
Revenues	~	2,851,679	772,972	748,779	(24,193)	2,809,437	(42,242)
Expenses		3,877,350	56,396	56,285	111	3,877,350	(12,212)
Reserve for Capital Purchases		9,043,934	33,573	33,233		9,043,934	0
Ending Balance	ş —	0 \$	s -	\$		553,976	553,976
Starbright Industrial Dev Corporation	_	· _	· <u></u> ·				
Beginning Balance	Ś	2,315 \$	¢	¢	¢	5,305 \$	2,990
Revenues	~	1,662,609	415,653	410,705	(4,948)	1,649,296	(13,313)
Expenses		1,662,609	415,653	410,638	5,015	1,649,296	13,313
Ending Balance	ς –	2,315 \$	<u> </u>	<u> </u>		5,305	2,990
	<b>*</b> =	<u> </u>		¥			
Tax Increment Financing	<b>,</b>	044 445 6	•	^	•	4 004 000 0	437 545
Beginning Balance Revenues	<b>\$</b>	944,445 \$	0	?? ?? 40?	\$ 22.602	1,081,990 \$	137,545
Expenses		1,049,247 838,504	207,133	22,693 196,616	22,693 10,517	1,079,440 803,151	30,193 35,353
Expenses Ending Balance	ς –	1,155,188 \$	<u> </u>	170,010 <b>¢</b>	10,317	1,358,279	203,091
-	٠ <u> </u>	1,133,100	· _			.,,2.7	200,071
Tree Canopy & Mitigation	<b>^</b>	4 002 072 6			•	2 024 040 2	4 000 040
Beginning Balance	\$	1,093,873 \$	\$	\$	\$	2,926,842 \$	1,832,969
5 Revenues		1,692,248	310,430	813,804	503,374	2,310,973	618,725
Expenses Ending Balance	ζ-	2,206,515	214,132	214,054	78	2,204,878 <b>3,032,937</b>	1,637 <b>2,453,331</b>
בווטוווצ שמנמוונפ	→ =	579,606 \$				3,032,731	2,733,331

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<sup>1.</sup> Preliminary unaudited actuals pending post-closing adjustments and audit adjustments.

OTHER FUNDS City of San Antonio

#### Variance Explanation

- 1 Equipment Renewal & Replacement Fund Expenses: The favorable variance is attributed to annual contract prices being lower than planned.
- 2 Juvenile Case Manager Fund: The unfavorable variance is attributable to less cases paid than anticipated which also reduces the amount received from Bexar County.
- 3 Municipal Court Security: The unfavorable variance is due to a fewer amount of cases paid than anticipated.
- 4 Municipal Court Technology: The unfavorable variance is due to a fewer amount of cases paid than anticipated.
- **5 Tree Canopy & Mitigation Revenues:** The favorable variance is due to higher than anticipated revenue from Tree Mitigation Fees due to two projects over \$100K received through the first quarter.

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